

# https://www.youtube.com/watch?v=GCyRn2f0rdw



#### **Basic facts**

• Operations in about 20 countries

About 14 000 IT experts

Net sales EUR 405 million in 2014

Listed on NASDAQ OMX Helsinki, Stockholm

• Founded in 1968





#### **Tieto in Estonia**

- Here for 20 years
- Located in Tallinn
- 5 km out of city center
- Currently 240 employees
- Average age 33 years















#### What we do here?

- Developing software to Estonian market (Java)
- Developing unique banking software globaly
- Offering IT infra services
- Automation of business processes
- Offering multi-language IT support services (Estonian, Latvian, Lithuanian, Finnish, Swedish, Norwegian and Danish)



## **Development of SD services**

- Beginning in April 2014
- Hired first Finnish speakers
- Following Swedish speakers
- Next Norwegian, Lithuanian & Latvian speakers
- Last to join were Danish speakers
- Grew from 0 -> 100 employees in 1,4 year
- Native speakers (52) mixed with local people (54) international team!



## Distribution on languages

#### Finnish language 64:



Locals: 36

• Finnish: 28

Swedish language 43:



Locals: 15

Swedish: 28

Norwegian language 6:



Locals: 2

Norwegians: 4

#### Danish language 4:



Locals: 1

Danish: 3

Latvian language 2:



Locals: 0

Latvians: 2

Lithuanian language 2:



Locals: 0

Lithuanians: 2

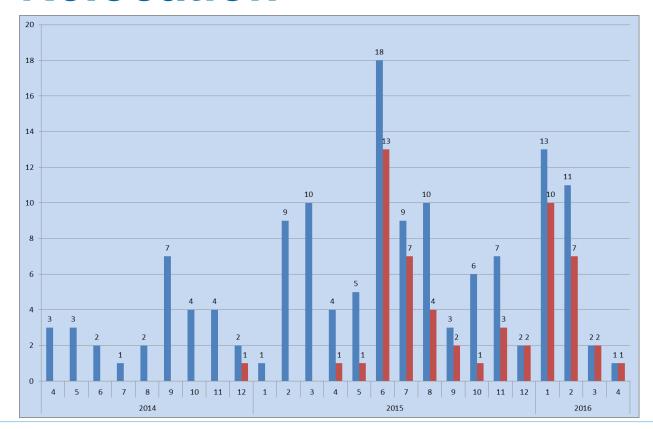


## **People**

- 2 companies finding suitable candidates from Sweden
- 1 company from Finland
- Relocation partner (appartment, family doctor, bank, ID card, internet)
- KMPG (taxation questions)



### Relocation





## **Changing perspectives**™

